

# Adapting the RE-AIM Framework for the Pragmatic Evaluation of Exercise is Medicine

Paul Estabrooks, Mark Stoutenberg, Karla Galaviz, Felipe Lobelo, Liz Joy, Gregory Heath, Adrian Hutber

Email: [paul.estabrooks@unmc.edu](mailto:paul.estabrooks@unmc.edu)

Twitter: [@paul\\_estabrooks](https://twitter.com/paul_estabrooks)



UNIVERSITY OF NEBRASKA MEDICAL CENTER™  
COLLEGE OF PUBLIC HEALTH

# Introduction

- The Exercise is Medicine<sup>®</sup> (EIM) Solution uses population health management principles to guide the integration, into standard patient care, of physical activity (PA)
  - Assessment
  - Prescription
  - Patient referral to evidence-based physical activity promotion options



# Principles of population health management

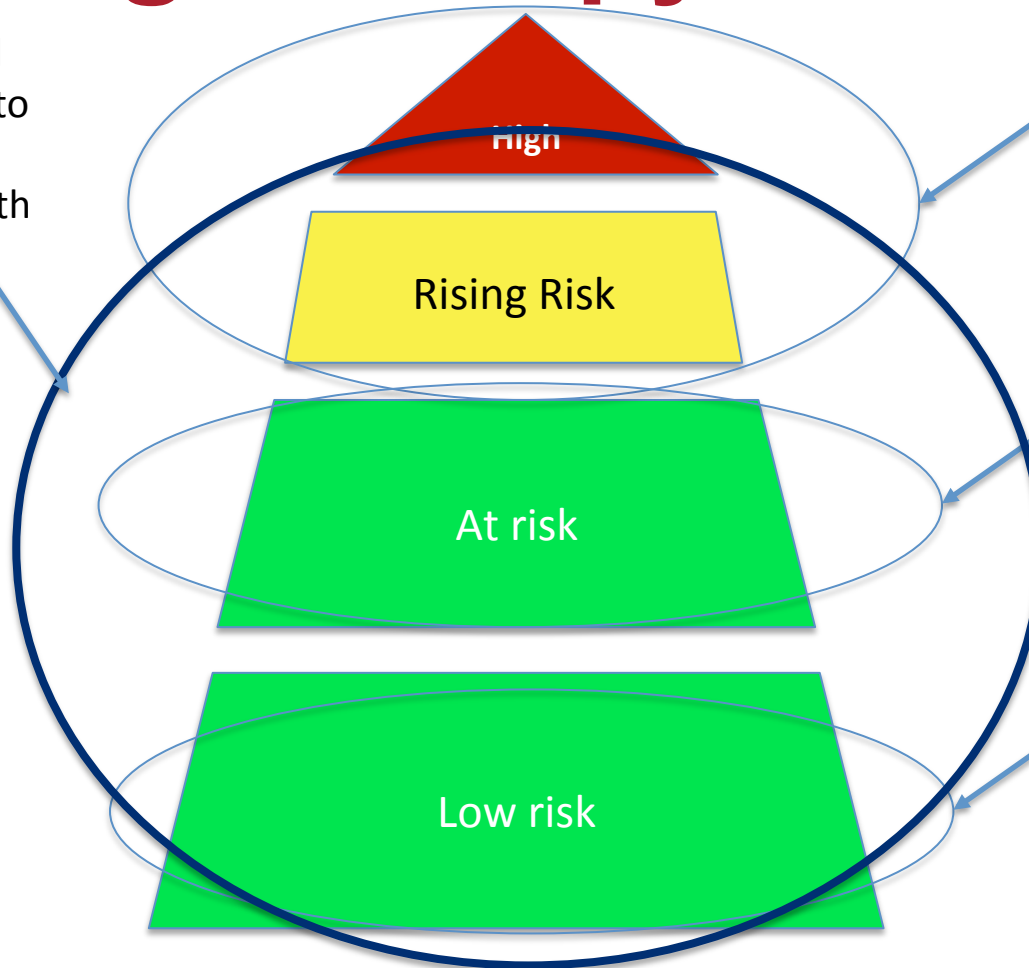
1. Aggregating and analyzing patient data,
2. Identifying at risk patient groups,
3. Developing risk-specific action plans,
4. Using outreach to address issues where clinical resources do not exist, and
5. Creating patient engagement

...Fundamental to PHM is the ability to determine impact.



# Population health management pyramid

Regular physical activity is a key to addressing population health across nearly all aspects of PHM Pyramid



Most focus—  
Address triple  
aims of patient  
experience and  
cost  
containment

Some focus--some  
biometric  
indicators of  
heightened risk  
(pre-diabetes;  
pre-hypertension)

Little to no focus--  
no biometric  
indicators; no  
behavioral  
indicators



# Exercise is Medicine and PHM

- **Step 1**
  - Systematic assessment--the Physical Activity Vital Sign (*allows for aggregation and analysis of patient data*)
  - Identifying patients with insufficient physical activity (*ID at risk patient groups*)
- **Step 2.**
  - Provide patients with brief PA counseling/prescription (*developing risk-specific action plans; create patient engagement tools*)
- **Step 3**
  - Refer to self-directed, organizationally supported, or external community-based physical activity promotion programs and resources (*using outreach to address issues where clinical resources do not exist*)
- **Step 4**
  - Develop physical activity networks: certified evidence-based programs and credentialed professionals to support patients to achieve and maintain recommended levels of physical activity



# Determining the impact of Exercise is Medicine

- Despite the focus on the use of patient-data for population health management, methods to assess the integration of physical activity into typical care practice—across patient and organizational indicators—has lagged behind its implementation.
- To provide a **pragmatic** framework to standardize guidance for health care systems in assessing the implementation of the EIM Solution.





# Research Mission

To develop and test health promotion and behavioral program, policy, and practice interventions that can be **adopted** across a variety of settings, have the ability for **sustained** and consistent **implementation** at a reasonable cost, **reach** large numbers of people, especially those who can most benefit, and produce **replicable and long-lasting** improvements in health.





# RE-AIM ELEMENTS: REACH

Definition: The number, percent of target audience, and representativeness of those who participate or are exposed to an intervention.



## Example:

*Inactive or insufficiently active attending well visit (n=1518 total; 607 eligible; 218 referred)*

*Number of eligible that agreed to participate (n=115)*

*Participation Rate:  $115/607=19\%$*

*Ethnically representative of catchment area; over representation of women*

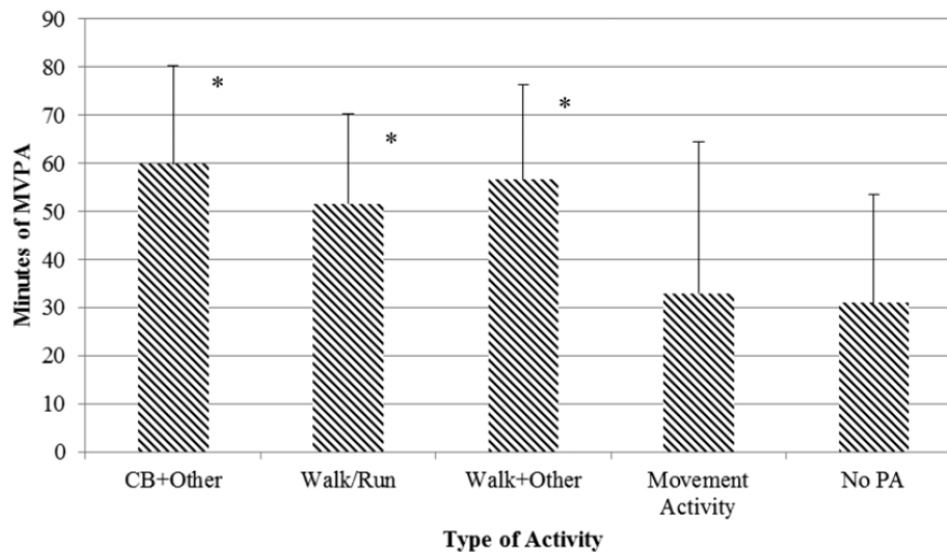


# RE-AIM ELEMENTS: EFFECTIVENESS

Definition: Change in outcomes and impact on quality of life and any adverse outcomes

Example:

Kearny School Physical Activity Policy Implementation



# RE-AIM ELEMENTS: *ADOPTION*

Definition: Number, percent and representativeness of settings and educators who participate.

Example:

*105 counties in Kansas eligible to participate*

48 agreed;  $48/105=46\%$

*Representativeness*—Less active agent, less likely to deliver; Smaller population counties, more likely to deliver



# RE-AIM ELEMENTS: *IMPLEMENTATION*



Definition: Extent to which a program or policy is delivered consistently, and the time and costs of the program.

Example:

Proportion of objectives achieved

6 bi-weekly family sessions: 82-98%

6 bi-weekly parent support call: 95-98%

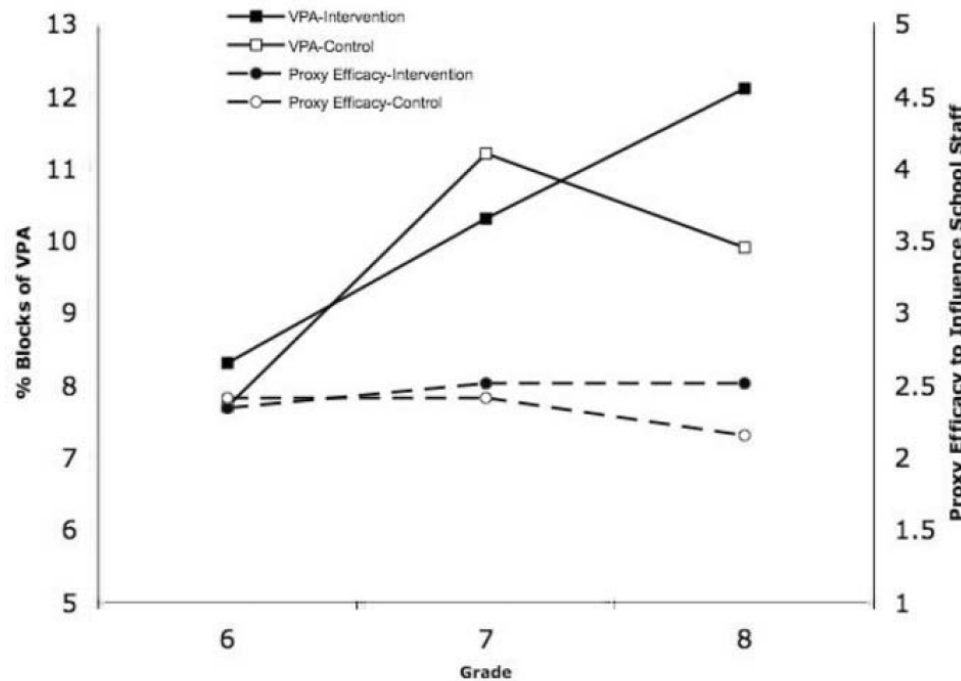
18 exercise sessions (2/week): 80-90%

Cost—to be determined



# RE-AIM ELEMENTS: MAINTENANCE

Definition: *Individual/member target:* Long-term effects and attrition.



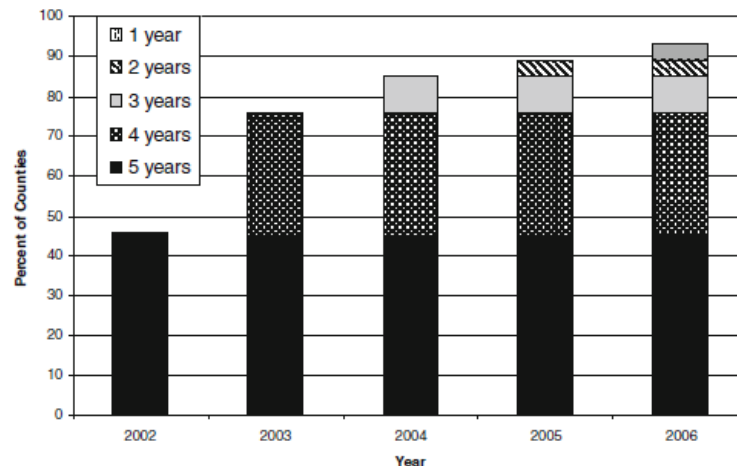
**Figure 3.** The effect of the intervention on percentage of 30-min blocks of vigorous physical activity (VPA) per day after school from 3:00 until 11:30 and proxy efficacy to influence school staff to change school environments.



# RE-AIM ELEMENTS: MAINTENANCE

Definition: *Individual/member target:* Long-term effects and attrition. *Setting/educator:* Extent of discontinuation, modification, or sustainability of program.

Decreased BMI z-scores sustained 6 months after intervention complete



# A full application of RE-AIM to Exercise is Medicine

- RE-AIM could be applied to each step of the EIM initiative.
  - Step 1. Strategy to improve reach through identification of insufficiently active patients.
  - Step 2. Strategy to initiate behavior change
  - Step 3. Strategy to initiate and maintain behavior change.
  - Step 4. Strategy to improve options and enhance likelihood that opportunities are available for a diverse population of patients.
- After repeated proposals, agreement to develop a pragmatic evaluation approach.



# Pragmatic Applications of RE-AIM

- Similar to differences in research and practice relative to intervention development—a full employment of the RE-AIM framework is costly and potentially impractical in clinical or community settings.
- Pragmatic approaches:
  - Use RE-AIM as a planning model to enhance individual and setting level impact
  - Identify metrics that are, when possible, integrated into the intervention or system's existing data tools
  - **Identify RE-AIM outcomes that are key for decision making**
  - Provide justification for excluding some RE-AIM indicators





# Pragmatic Applications of RE-AIM: Exercise is Medicine

- Why the RE-AIM Framework?
  - A planning and evaluation that balances factors related to both internal and external validity
  - Focusing on participant and organizational level outcomes.
  - At the patient level—directs attention to the degree to which the integration of PA into a health system can reach a large and representative proportion of patients and effectively produce and maintain changes in physical activity.
  - At the organizational level—directs attention to adoption by health systems and their staff, implementation quality, and sustained long-term in practice settings.
  - Allows for composite metrics across measures.



# Pragmatic Applications of RE- AIM: Exercise is Medicine

- Developed an Exercise is Medicine Evaluation Workgroup
  - Provide pragmatic guidance on operationalizing the EIM Solution using the RE-AIM dimensions based on data that is typically available in healthcare settings
  - Provide recommendations for additional RE-AIM indicators that could be reasonably assessed to determine the potential impact of activities associated with referral schemes and programs where existing data may not currently be available.



# Pragmatic Applications of RE-AIM: Exercise is Medicine

- Workgroup consensus on developing a model, informed by RE-AIM, that
  - Relies upon data that is readily available in a health system and collected as a part of good clinical practice
  - Can be applied across an array of health systems,
  - Considered pragmatic measures that are important to stakeholder decision making, inexpensive, placed a low burden to staff, and sensitive to change over time
  - Made use of electronic health records
  - Focused on the components of Exercise is Medicine related to the clinical care setting, rather than the community setting where pragmatic information is not yet systematically collected or reported
  - Considered RE-AIM across Exercise is Medicine steps rather than within each step



# Recommendations for evaluation: Reach Standard

- Assessing the number of patients that were:
  - 1) screened for their current PA levels,
  - 2) received brief counseling and/or a PA prescription, and
  - 3) were referred to PA programming.
- Determine proportion of:
  - 1) total patient population screened
  - 2) proportion of insufficiently active patients that received brief counseling and/or a PA prescription
  - 3) proportion of insufficiently active patients that received a referral to PA programming.
  - 3) proportion of insufficiently active patients that received a referral to PA programming that is part of a PA referral network.
- Document representativeness across 3 groups by:
  - comparing the characteristics of those reached (i.e., numerator) at each step to the characteristics of all eligible patients (i.e., denominator)



# Recommendations for evaluation:

## Reach Expanded

- When healthcare organizations that have developed either internal or external PA referral networks (step 4)
- Assess the number and proportion of referred patients that participate in these PA networks
- Determine representativeness of by comparing the characteristics of patients who receive a referral and participate in a PA program session compared to:
  - a) eligible patients who did not receive a referral, and
  - b) eligible patients who received a referral, but did not attend the PA programming.



# Recommendations for evaluation: Effectiveness Standard

- Using the physical activity vital sign and EHR available information assess, on a regular basis changes in:
  - Physical activity and proportion of patients meeting recommended guidelines
  - Cardiometabolic biometric values (e.g., body mass index (BMI), systolic and/or diastolic blood pressure, lipid concentrations, triglyceride levels, fasting blood glucose levels, and HbA1c concentrations)
  - The incidence of chronic disease, disease burden, and/or disease complications



# Recommendations for evaluation: Effectiveness Expanded

- Assess changes in :
  - Healthcare utilization and costs.
- Determine changes by 'dose' of Exercise is Medicine Steps received:
  - Assessed PA levels only
  - Assessed and provided brief PA counseling and/or prescription
  - Assessed and referred
  - Assessed, provided counseling, and referred



# Recommendations for evaluation: Adoption Standard

- Assessing the number of providers/clinics that:
  - 1) screen >50% of patients for their current PA levels,
  - 2) provide brief counseling and/or a PA prescription for >50% of eligible patients, and
  - 3) refer >50% of eligible to PA programming.
  - NOTE: 50% marker can be set by clinical organization based on system goals.
- Determine proportion of:
  - 1) providers/clinics completing screening
  - 2) providers/clinics providing brief counseling and/or a PA prescription to insufficiently active patients
  - 3) providers/clinics providing a referral to PA programming for eligible patients.
- Document representativeness across 3 groups by:
  - comparing the characteristics of providers/clinics (i.e., numerator) at each step to the characteristics of all providers/clinics (i.e., denominator)





# Recommendations for evaluation: Adoption Expanded

- Assess number and type of PA programs or certified professionals where patients are referred.
- Assess the costs of adopting an electronic or paper-based method of assessing PA, providing PA counseling and/or prescription, and providing PA referrals.



# Recommendations for evaluation: Implementation Standard

- Using the data used to assess reach and adoption report on:
  - The number, proportion and characteristics of patients who received 1, 2 or 3 of the clinical steps of the EIM Solution across clinics.
  - The number, proportion and characteristics of healthcare providers that use steps 1, 2 , or 3 with eligible patients.
  - Implementation reported as an average proportion of Steps 1-3 delivered (i.e., 33%, 66%, 100%)



# Recommendations for evaluation: Implementation Expanded

- When available report on:
  - The number, proportion, and characteristics of patients reporting that they received 1, 2, or 3 of the clinical steps of the EIM Solution
  - Cost of implementation (i.e., time providers spend conducting PA assessments) and accounting records to identify costs allocated to implementing PA assessment, providing PA counseling and/or prescriptions, or PA referrals to the health setting.
  - Implementation fidelity of internal physical activity promotion programs using fidelity checklists.
  - Implementation fidelity for community programs and certified professionals through patient report or provider self-report



# Recommendations for evaluation:

## Maintenance standard

- Indicators of maintenance should be assessed at both the patient and the organization level.
- At the patient level report changes at least 12 months post intervention on:
  - Physical activity and proportion of patients meeting recommended guidelines
  - Cardiometabolic biometric values (e.g., body mass index (BMI), systolic and/or diastolic blood pressure, lipid concentrations, triglyceride levels, fasting blood glucose levels, and HbA1c concentrations)
  - The incidence of chronic disease, disease burden, and/or disease complications
- At the institutional level, report on adoption and implementation on an annual basis over time to determine sustained delivery.



# Recommendations for evaluation: Maintenance Expanded

- 12 months post intervention assess changes in :
  - Healthcare utilization and costs.
- Determine maintenance by ‘dose’ of Exercise is Medicine Steps received:
  - Assessed PA levels only
  - Assessed and provided brief PA counseling and/ or prescription
  - Assessed and referred
  - Assessed, provided counseling, and referred



# Recommendations for evaluation: Internal Referrals Standard

- When examining the referral of patients to internal resources within a health setting:
  - Assess reach indicators -- the number and proportion of referred patients from a health setting that interact (at least once) with either an PA program facilitator
  - Assess representativeness of referred patients who attend or interact with the PA professionals or programs
  - Assess effectiveness and maintenance outcomes
  - Assess adoption based on number of clinical sites program is available for or serves and characteristics of sites with access compared to those without.
  - Assess organizational maintenance based on adoption over time (e.g., consistent adoption across years)
  - (Expanded) If available, the number, proportion, and characteristics of patients who attend 25%, 50%, and 75% of planned sessions
  - (Expanded) Assess dose response on changes in patient outcomes



# Recommendations for evaluation: Internal Referrals Expanded

- When examining the referral of patients to internal resources within a health setting:
  - (Expanded) If available, the number, proportion, and characteristics of patients who attend 25%, 50%, and 75% of planned sessions
  - (Expanded) Assess dose response on changes in patient outcomes.
  - (Expanded) Assess implementation quality and costs



# Recommendations for evaluation: External Referrals Expanded Only

- Not the difficulty with obtaining data from external programs or professionals with consistency across settings.
- When available follow the protocol developed for internal referral programs and professionals.





# Pragmatic Applications of RE-AIM: Weigh & Win

- 12-month weight loss program
- Primarily web-based, daily email and text support, online access to a health coach, & modest financial incentives intended to increase reach (e.g., ~\$1 per percent body weight lost per month)
- Community-based kiosks (n=~83) that include a calibrated scale to assess weight and a camera to provide authentication for incentives as well as provide participants with pictures that document the weight loss process.
- Under-written by Kaiser Permanente Community Benefit



# Identification of RE-AIM outcomes

- Reach
  - The number and representativeness of participants was valued by program delivery organization and Kaiser Permanente.
  - Proportional reach was not considered an key aspect or easily quantifiable
- Effectiveness
  - Intention to treat analysis was questioned as best method
  - Multiple indicators proposed



# Midstream learnings and thoughts

- Exercise is Medicine includes steps that can be evaluated at an organizational or patient level
- RE-AIM is an outcomes framework that can be used for planning and evaluation
- RE-AIM can be used pragmatically—used to plan all aspects, but may only evaluate outcomes that will help decision making
- Still, is there a metric that could be used for high level evaluation with other metrics to be used to address process in low performing clinics/providers



# Looking for a key evaluation metric: The Example of Weigh & Win

- 12-month weight loss program
- Primarily web-based, daily email and text support, online access to a health coach, & modest financial incentives intended to increase reach (e.g., ~\$1 per percent body weight lost per month)
- Community-based kiosks (n=~83) that include a calibrated scale to assess weight and a camera to provide authentication for incentives as well as provide participants with pictures that document the weight loss process.
- Under-written by Local Integrated Health Care System Community Benefit



# An example of Weigh and Win Identification of RE-AIM outcomes

- Adoption
  - One underwriting and one delivery organization, adoption not applicable
  - Describe characteristics of setting
- Implementation
  - Assessed electronically, but costs associated with assessing health coach or other indicators was deemed to high for the value of the information.
  - Interested in cost
- Maintenance
  - Report on the duration of participant engagement and percent weight loss over time (beyond 6 months).
  - Organizational maintenance, document by sustained delivery since 2011
- Also identified the need for combined metrics
  - Primary outcome most interested in... reachXeffectivenessXcost



# Weigh & Win Reach

- Reach
  - 40,308 (79% female; 73% white; 53.5 years old) between Jan 2011 and December 2014.
  - Participants were more likely to be women (78% vs 48%), more likely to be African American (8% vs 2%), and representative of the proportion of individuals that report being Hispanic/Latino (~19%).
  - Proportion?
- Additional Reach-Related indicators
  - Used weigh-in kiosks 4.9 (SD=12.2) times
  - Enrolled for 0.44 (0.78) years.



# Weigh & Win Effectiveness and Costs

- Effectiveness
  - 46% of the participants lost weight
  - 2.1 (6.47)kg weight loss.
- Implementation costs
  - Total \$2,882,698
  - Technological system support (\$1,124,803)
  - Program delivery & marketing personnel (\$612,319)
  - Kiosk leasing (\$349,500)
  - Incentives (\$300,000).



# Weigh & Win Single Pragmatic Metric?

- Combine Reach, Effectiveness and Costs
  - 18% of participants reached 5% weight loss
  - Cost per enrolled participant \$48.49 (6.47).
  - Cost per pound lost was \$17.37.
  - **Cost per clinically meaningful weight loss averaged \$258.82.**
- Conclusion
  - The value of each clinically meaningful weight loss suggests program affordability and impact.
  - This cost should be balanced against the proportion of participants that do not achieve a clinically meaningful weight loss.





# Some concluding Exercise is Medicine Evaluation Thoughts

- The pragmatic RE-AIM approach is still very complex
- Unclear how best to communicate this is the training plan for healthcare systems
- Could indicators—that are more consistent with other population health management approaches—be the standard measures and all others could be ‘expanded’ or ‘trouble-shooting’ metrics applied when changes are not being achieved?
- Thoughts for future—
  - Proportion of patient population that is meeting the guidelines
  - Proportion of insufficiently active patients that achieve recommended guidelines and maintain them—at what cost.

